

EXIM

2025 ANNUAL CONFERENCE

APRIL 29 - 30

Omni Shoreham Hotel, Washington, DC



**Winning Globally
in America's
GOLDEN AGE**

#EXIM25



The future of sustainable electricity infrastructure starts with us

A US-based organization revolutionizing the global energy sector and reshaping the industry landscape.



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NOTES



Welcome to the 2025 Annual Conference of the Export-Import Bank of the United States!

The EXIM Board of Directors, the political appointee 'beachhead' team, and the entire staff are excited to host you for the next two days as we showcase the pivotal role of U.S. exports in driving American prosperity.

This year's theme, *Winning Globally in America's Golden Age*, highlights key issues shaping the future of trade and global competition, including American energy dominance, financing critical mineral supply chains, strengthening U.S. national and economic security, and enhancing domestic manufacturing. Our discussion will focus on the current global economic and national security landscape and the potential role for EXIM in furthering the Administration's key policy priorities. As President Trump stated in his recent Joint Address to Congress, "*My fellow Americans, get ready for an incredible future, because the golden age of America has only just begun.*"

As in previous years, we are pleased to offer networking opportunities including one-on-one meetings with EXIM staff and our U.S. government agency partners. We encourage you to make the most of this occasion to gain insights into the financing tools EXIM offers, and how we can assist you in expanding your exporting capacity.

The EXIM team remains dedicated to engaging with our stakeholders and furthering our commitment to supporting the American workforce. Over the next two days, we look forward to showcasing the unique perspectives of our distinguished speakers, and we are eager to hear from you on how to advance EXIM's mission together.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jim C. Cruse".

James C. Cruse
Acting Chairman and President





James C. Cruse

Acting President and Chairman of the Board of Directors | EXIM



Cruse has spent the bulk of his 50-year career at EXIM helping the boards of directors evolve the Bank's strategic mission of supporting U.S. exports and jobs, and design the programs, policies, and international negotiating approaches to fulfill that mission. The Office of Policy Analysis and International Relations addresses these responsibilities through its two divisions - Policy Analysis and Planning and International Relations.

Cruse joined EXIM in 1970 as a country economist and moved to the policy side when then-Chairman William Casey created the policy unit in 1975. He was named to his current post in the 2002 Bank-wide reorganization. Since joining EXIM, Cruse has had a variety of assignments and contributed to many of the policy and program developments which lie at the core of today's EXIM. These include:

- the mid-70's inter-agency crafting of a logical role for export credit agencies after the collapse of the Bretton Woods fixed exchange rate system;
- the mid-80's development of a revamped program structure in response to the Latin American debt crisis and the retreat of commercial banks from export finance;
- the early 90's creation of a securitized guarantee; and
- over 25 years of OECD (Organization for Economic Cooperation and Development) negotiations which have reduced the average subsidy of EXIM activity from nearly 10 cents per dollar of activity to 1-2 cents — including the 2009 Buyer Premia Agreement and the 2011 ASU.
- The EXIM policy and program response to the 2008 financial crises and the ensuing Basel III regulation.



James G. Burrows Jr.

Acting First Vice President and Vice Chairman of the Board of Directors | EXIM



In March 2025, President Trump appointed Mr. Burrows Acting First Vice President and Vice Chairman of the EXIM Board of Directors. Burrows brings over 40 years of experience in the financial services sector, demonstrating significant leadership across various commercial, retail, and investment banking organizations.

Burrows joined EXIM in 2012 and served as Senior Vice President for the Office of Small Business from 2013 until July 2021. In that role, Burrows strengthened the EXIM brand through improved business development operations, enhanced client engagement, and product modernization.

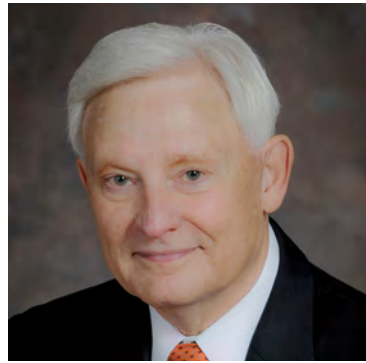
In July 2021, President Biden appointed Burrows Acting President and Chairman of the EXIM Board of Directors. From February 2022 until March 2025, Burrows served as EXIM's Acting Chief Banking Officer overseeing all short-, medium-, and long-term initiatives that supported infrastructure projects and sovereign and corporate transactions.

Burrows played a crucial role in the establishment and success of EXIM's All America Initiative, which provided access to EXIM's financing tools and resources to businesses in all 50 states, the District of Columbia, and five U.S. territories. His contributions were critical in helping U.S. companies maintain jobs, increase revenue, and navigate global challenges, earning him EXIM's highest honor, the Distinguished Service Award, during the first Trump Administration.

Prior to EXIM, Mr. Burrows held various management roles in both large and regional banks across the United States.



Spencer Bachus Member of the Board of Directors | EXIM



Spencer Bachus graduated from Auburn University in 1969. He began his legal career in 1973 after graduating from the University of Alabama School of Law. In law school, he earned the Somerville Prize for distinguished legal scholarship. He served in the Alabama National Guard from 1969 through 1972 during the Vietnam War. Bachus maintained a private law practice and co-owned a small lumber company until he was elected to the U.S. House of Representatives in 1992.

In the House of Representatives, Bachus won appointment to such important committees as Transportation and Infrastructure, Judiciary, and Financial Services. His accomplishments for his district and state include work on I-22, the Northern Beltline, and other major highway and infrastructure projects, establishment of the National Computer Forensics Institute, creation of the Cahaba River National Wildlife Refuge, and construction of the Alabama National Cemetery to honor veterans and their families.

Selected by his Republican colleagues as their leader on the Financial Services Committee as Ranking Member and Chairman (2006 to 2012), Bachus assumed his responsibilities while the U.S. financial system confronted its greatest challenges since the 1930s. During the depths of the crisis in Fall 2008, he was the first to advocate for capital injections (Capital Purchase Plan) to help stabilize the financial sector. The approach was ultimately adopted by the Treasury Department and returned a profit to the U.S. Treasury of more than \$15 billion dollars.

Term-limited in 2012, Bachus was named Chairman Emeritus of the Committee for the 113th Congress.

Among many of Bachus' legislative accomplishments are the Fair and Accurate Credit Transactions (FACT) Act, deposit insurance reform, and Check 21. Bachus is also regarded with honor for originating the provisions that authorized Medicare coverage to seniors for prostate cancer screening, which started in the year 2000, and provisions that became part of the Jumpstart Our Business Startups (JOBS) Act. One of his proudest legacies is debt relief, which has been credited with reducing hunger and poverty in the world's poorest countries.

In addition to his legislative accomplishments, Bachus is the recipient of numerous prestigious financial, legal, humanitarian, and leadership honors.



The Export-Import Bank of the United States (EXIM), the official U.S. export credit agency, is an independent federal government agency. EXIM supports American jobs by facilitating the export of U.S. goods and services.

When businesses in the United States, or their customers, are unable to secure export financing from the private sector, EXIM fills the gap by equipping them with the tools to compete successfully in the global market.

EXIM assists in two ways. First, EXIM provides financial tools such as export credit insurance, access to working capital for U.S. businesses, and lender loan guarantees for international buyers. Second, EXIM levels the playing field for U.S. businesses that face foreign competitors backed by their governments, by matching or countering the financing offered by more than 110 other export credit agencies.

EXIM FINANCIAL SUPPORT



EXPORT CREDIT INSURANCE — Allows U.S. businesses to extend credit to buyers, protect against nonpayment, and improve cash flow.

- Minimizes political and commercial risks of buyer nonpayment of up to 95 percent
- Allows businesses to extend open account credit terms to customers of up to 360 days
- Increases borrowing capacity by assigning foreign receivables to lenders



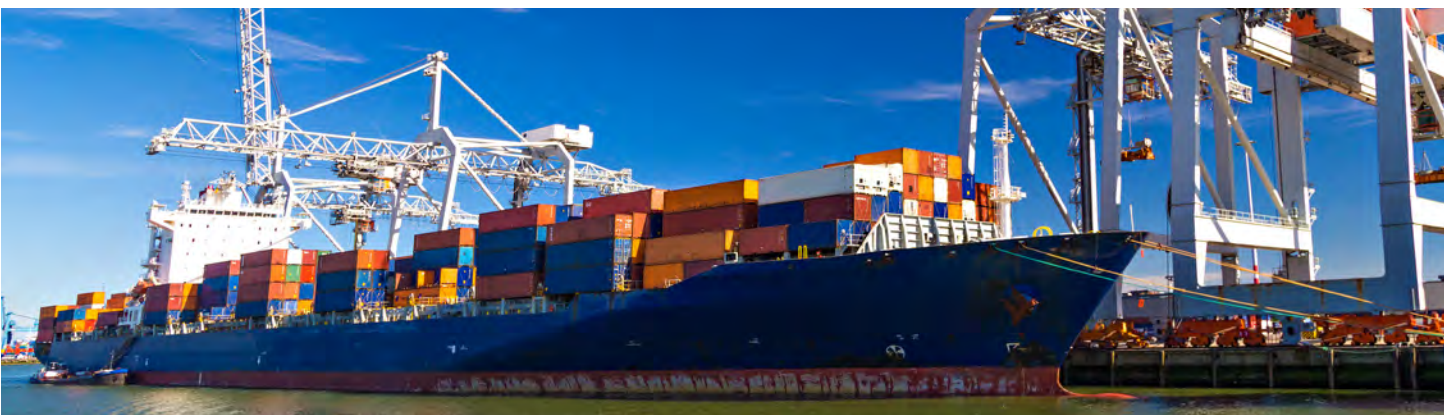
WORKING CAPITAL GUARANTEE — Supports small and medium-sized U.S. businesses by making funds available to fulfill international sales orders.

- Turns business inventory and foreign accounts receivable into eligible collateral for the lender
- Covers standby letters of credit used as performance or bid bonds



TERM FINANCING — Supports international buyers in purchasing U.S. capital goods and related services.

- Increases competitiveness by encouraging lenders to provide loans backed by EXIM's 100 percent guarantee which eliminates the risk of foreign buyer nonpayment
- Extends repayment terms at competitive rates
- Covers repayment terms of up to 18 years (depending on the project)





Program Overview

In its 2019 reauthorization, Congress directed EXIM to establish a China and Transformational Exports Program (CTEP). The program's function is to support the extension of loans, guarantees, and insurance at rates and on terms and other conditions, to the extent practicable, that are fully competitive with those established by China or other covered countries designated by the Secretary of the Treasury. The law charges EXIM with a goal of reserving not less than 20 percent of the agency's total financing authority for support made pursuant to the program.

- **Support for exporters facing China competition & ensuring U.S. leadership in the 10 transformational export areas, including:**
 - Battery Storage
 - Semiconductors
 - Wireless Communication
 - Critical Minerals and Rare Earth Elements as feedstock into many of the transformational export areas
- **Working across EXIM teams, CTEP works to provide innovative financing solutions to the market:**
 - Supply Chain Resiliency Initiative (SCRI): Financing for global mining projects providing new offtake to the U.S.
 - Make More in America (MMIA): Domestic financing for upstream, midstream, and downstream projects
- **Flexibilities in loan terms to enhance U.S. company competitiveness in competing against the PRC:**
 - CTEP transactions benefit from lower U.S. content thresholds
 - Additional flexibilities can include extended tenors and repayment holidays, reviewed on a case-by-case basis

CTEP has two primary aims:

- Directly neutralize export subsidies for competing goods and services financed by official export credit, tied aid, or blended financing provided by China or by other covered countries.
- Advance the comparative leadership of the United States with respect to China, or support United States innovation, employment, and technological standards through direct exports in the transformational export areas.

10 Transformational Export Areas



Artificial Intelligence



Biotechnology



Biomedical Sciences



Quantum Computing



Wireless Communications
Equipment



Renewable Energy,
Storage, & Energy
Efficiency



Semiconductors



Fintech



Water Treatment
& Sanitation



High Performance
Computing



EXIM Financing to Make More in America

Too many American manufacturers in sectors critical to America's national security – especially small- and medium-sized enterprises – struggle to obtain financing to compete for global sales. The Export-Import Bank of the United States (EXIM) is well positioned to address this issue, while supporting jobs in America. To that end, EXIM has launched the Make More in America Initiative.

The program is designed to help revitalize American manufacturing, improve the resiliency of critical supply chains, and support U.S. jobs. EXIM financing is available for capital investment to establish or expand domestic manufacturing facilities or infrastructure projects that support U.S. exports.

The tool will be open to all sectors, with financing priority available to small businesses, environmentally beneficial projects, and transformational export area transactions, including semiconductors, biotech and biomedical products, renewable energy, and energy storage. This Initiative will help revitalize American manufacturing, improve the resiliency of our supply chains, and level the playing field for American companies competing in overseas markets.

By complementing EXIM's foreign buyer financing programs, EXIM can spur growth and security of critical supply chains while continuing to meet EXIM's core mission of supporting U.S. jobs.

Such financing will help support American companies across the entire export lifecycle.

Project Eligibility

In addition to EXIM's standard due diligence procedures around reasonable assurance of repayment and additionality requirements, EXIM will follow two core criteria in assessing project eligibility:

Export Nexus: Transaction eligibility will be determined by the "export nexus" – the percentage of production or shipments tied to exports.

- For small businesses (including minority and women-owned business), transformational export areas, and climate-related transactions, the required nexus is 15 percent.
- For projects in other sectors, 25 percent of output exported or expected to be exported will be required.
- The new tool will also be open to export suppliers as well if EXIM criteria are met regarding the export nexus standards.

Jobs: The amount of EXIM financing made available for individual projects will be scaled based on the number of U.S. jobs supported, both during construction and over the life of EXIM's financing.

- Each job-year (e.g., one job over five years is five job-years) allows for up to \$205,336 in financing.
- This standard will replace the U.S. content required in traditional EXIM transactions to foreign buyers.





Financing the Facilitation of Critical Mineral Imports



The Problem

- U.S. companies **rely on critical minerals** for high-impact technologies like batteries and semiconductors
- The PRC controls these supply chains, creating **significant risks for U.S. manufacturing and security**
- Non-PRC controlled projects struggle to access sufficient capital, thereby limiting supply for U.S. users



How SCRI Helps

- EXIM's SCRI finances overseas mines to develop non-PRC sources of critical minerals
- In return, these mines sign long-term **"off-take"** contracts with U.S. companies, ensuring a **stable supply of critical minerals**
- Serves as a catalyst to **attract and mobilize additional investment from private sector players**



Key Benefits

- **Decrease reliance on the PRC for critical minerals**, reducing risk of supply chain disruption from PRC's export bans and economic coercion
- **Protects and creates U.S. jobs** in key industries like battery, automotive, and semiconductor manufacturing



Focused on Imports

- Unlike typical export financing, the SCRI uses EXIM's import authority to finance foreign projects **tied to U.S. purchase agreements**
- This is similar to EXIM's Strategic Materials Loans from the 1940s and 1950s

SCRI KEY PARAMETERS

% of off-take going to United States



% of capex that EXIM can help finance



KEY ELIGIBILITY FACTORS



U.S. off-take-linked financing framework: Underwriting approach that provides financing proportional to the U.S. share of off-take. For example, if off-take agreement is at least 20% of project output, EXIM could finance up to 20% of project capital costs. The SCRI financing can also be paired with our standard Export Credit finance if there are U.S. exports being sold to the project, providing more capital.



Eligible off-take: Does not have to be a U.S. corporation; foreign corporations that will use off-take in U.S. operations are eligible. Off-take may also route through third countries for processing when no U.S. processing exists.



Non-PRC supply chains: Projects with affiliations with PRC controlled mines will not be eligible. PRC-controlled mines and those owned by a Foreign Entity of Concern (FEOC) will be excluded, with projects subject to Section 408 reporting.



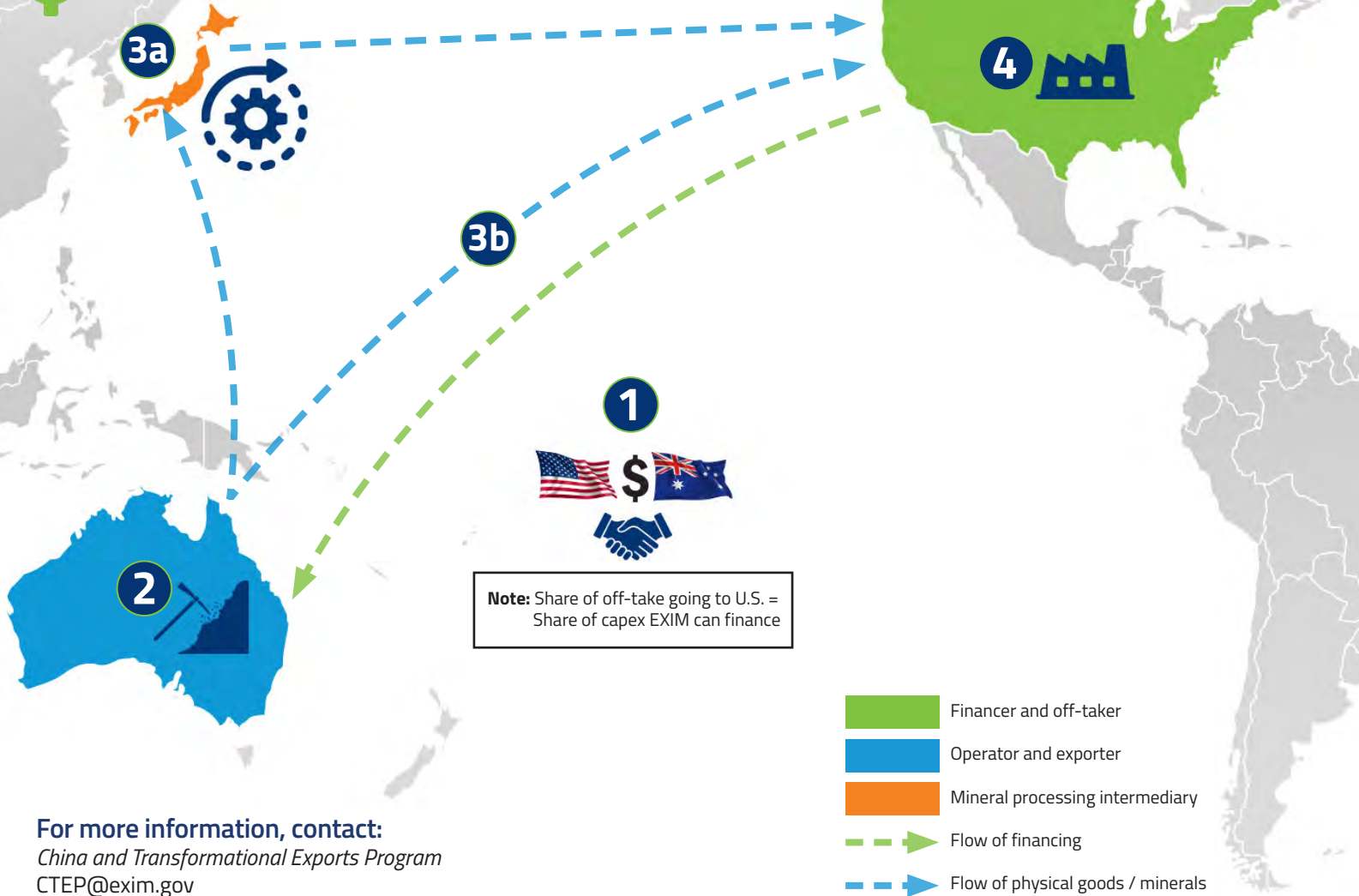
SCRI loan flexibility: Since these loans are not tied to U.S. exports, they are exempt from the OECD Arrangement, allowing flexible pricing and structuring, with other terms unchanged, including additionality, environmental and social review, and reasonable assurance of repayment.



SCRI Off-take Agreement Financing Illustration



**SUPPLY CHAIN
RESILIENCY
INITIATIVE**



For more information, contact:

China and Transformational Exports Program
CTEP@exim.gov

Off-take Agreement Overview

- 1 EXIM financing and off-take agreement**
EXIM issues financing for foreign mining operation and secures off-take agreement between U.S.-based firms and foreign mining company
- 2 Foreign mine construction and extraction**
The foreign mining operator begins exploration, construction, and eventual extraction and shipping of critical minerals
- 3 Mineral shipping and processing**
Minerals are processed in third-party countries or domestically in the U.S., depending on processing capacity
- 4 Minerals used in US manufacturing facilities**
Imported minerals are used by U.S.-based firms in their production, supporting U.S. manufacturing, job creation, and exports



CTEP Deal of the Year



AMAERO

Amaero Ltd.
McDonald, TN

MMIA Deal of the Year

 **electrovaya**

Electrovaya
Jamestown, NY



CHART YOUR COURSE IN GLOBAL TRADE

Team up with US Capital
Global Lending to access
working capital and trade
finance solutions that will
elevate your business on
the world stage!

Steve Wilburn, Partner, Energy & Trade Finance
swilburn@uscapital.com +1 949-285-4567

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Deal of the Year



CH4 Systems
Guaynabo, PR



Ministry of Finance of Guyana
Georgetown, Guyana



LINDSAYCA INC.
Houston, TX



Enerflex Ltd.
Houston, TX



ExxonMobil Guyana
Spring, TX

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For over 120 years, Hunton has been committed to building strong relationships with clients around the world through a collaborative approach. Our dedication extends not only to our clients but also to our colleagues and the communities we serve. With 92 Energy and Infrastructure attorneys based in key locations across the United States, Europe, the Middle East, and Asia, Hunton is known for its strength in developing and financing some of the most complex energy, infrastructure, and mining projects globally. Additionally, Hunton maintains a dedicated Agency Finance practice, representing export credit agencies, development finance institutions, and multilateral organizations worldwide.

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Exporters of the Year



West Paw
Bozeman, MT



Ames Walker
LIVE HEALTHY. LIVE HAPPY.

Legs 4 Life
Asheboro, NC



The Steco Corporation
Little Rock, AR



Giles & Kendall
PURE VIRGINIANA CEDARWOOD OIL

Giles & Kendall, Inc.
Huntsville, AL



Richloam Tobacco Company, LLC
Keysville, VA



Summit Almonds, LLC
Orangevale, CA



Ecore International, Inc.
Lancaster, PA



Divers Supply Inc.
Gretna, LA



Malco Products, Inc.
Barberton, OH



R.C. Bigelow, Inc.
Fairfield, CT



Nature's SunGrown Foods LLC
San Rafael, CA



Manhattan Electric Lighting Supplies
Hialeah, FL





Broker of the Year



J. Maxime Roy, Inc.
Lafayette, LA

REPP Member of the Year



Kansas Department of Commerce International Division
Topeka, KS



**WHEN WE FINANCE AND
MANAGE INFRASTRUCTURE SOLUTIONS,
WE BEND THE ARC OF HISTORY TOWARDS
SHARED PROSPERITY.**

At the DBSA, infrastructure development is about more than just financing bricks and mortar. It is about improving people's lives and integrating Africa's economies. We offer expertise and infrastructure solutions, ranging from planning, project preparation, financing, delivery and maintenance. Through solid partnerships with our clients and stakeholders, we promote sustainable development impact in South Africa and across the continent.

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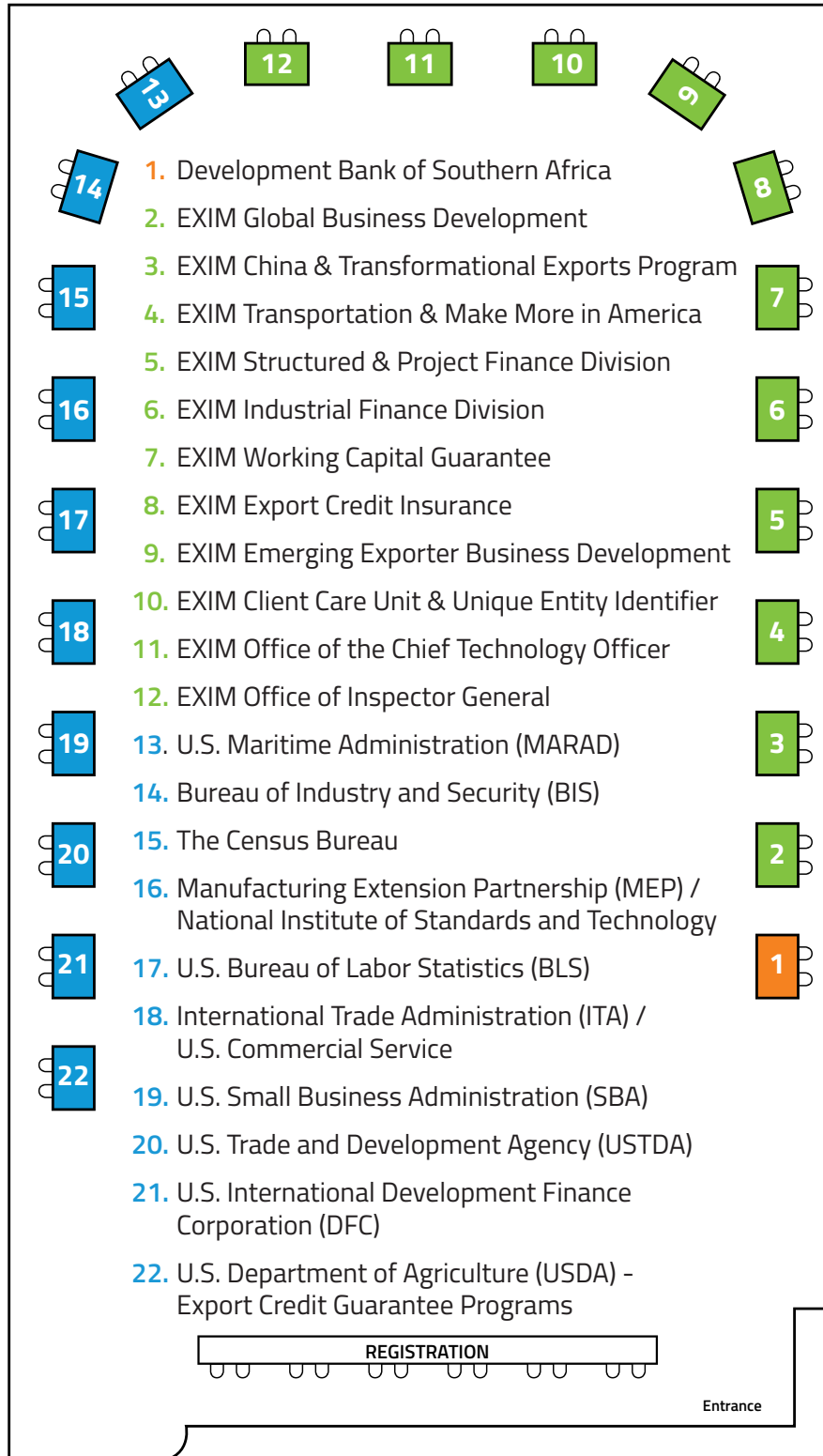


LANYARD Sponsor





Exhibit Hall



Please see the following pages for detailed descriptions of each exhibitor along with their table locations.



Meet one-on-one with EXIM staff and our interagency partners to gain valuable information about financing tools and explore opportunities for global export development.

China and Transformational Exports Program (CTEP)

- 3 The China and Transformational Exports Program was created by a Congressional mandate within EXIM to support U.S. exporters facing competition from the People's Republic of China (PRC). CTEP additionally promotes the advancement of America's comparative leadership in transformational Export areas.

Export Credit Insurance (ECI)

- 8 The Export Credit Insurance Division offers U.S. Exporters and Lenders various short-term, multi-buyer, and/or single-buyer export credit insurance coverage options to protect against the commercial and political risks of extending credit to international customers. EXIM support is crucial when exporters are either too small or when private sector capacity is insufficient to support industries, countries, or sectors.

Global Business Development (GBD)

- 2 The Global Business Development mission is to serve as global brand ambassadors of EXIM's products and services with a focus on diversifying the medium-and-long term portfolio. GBD is responsible for managing international business opportunities and deal source; especially in support of EXIM's strategic statutory priorities.

Industrial Finance Division

- 6 The Industrial Finance Division evaluates medium-term applications for EXIM support for exports of capital goods and services.

Office of the Inspector General (OIG)

- 12 The Office of the Inspector General is an independent oversight office created within EXIM by the Export-Import Bank Reauthorization Act of 2002 and the Inspector General Act of 1978, as amended (5 U.S.C. §§ 401-424). EXIM OIG's mission is to conduct independent oversight of EXIM to promote economy, efficiency, effectiveness, detect and deter fraud, waste, and abuse. The OIG promotes the integrity, transparency, and efficiency of EXIM programs and operations by conducting objective and impartial audits, evaluations, inspections, investigations, and special reviews/projects.

Make More in America (MMIA)

- 4 The Make More in America Initiative focuses on creating new financing opportunities that spur manufacturing in the United States, support American jobs, and boost America's ability to compete with its foreign competitors. Projects are assessed based on the two criteria of export nexus and U.S. job support, with the goal of enhancing domestic manufacturing competitiveness.





Emerging Exporter Business Development Division (EEBDD)

- 9** EXIM has a dedicated group of specialists who work with Emerging Exporters to help them access EXIM financing and expand their global reach. This group actively engages businesses that are new to exporting or looking to grow their international sales, providing education on available financing options and tailored support to navigate the complexities of global trade. By increasing access to financial resources, EXIM aims to empower these businesses, strengthen their competitiveness in international markets, and drive economic growth through expanded exports.

Office of the Chief Technology Officer (OCTO)

- 11** The Office of the Chief Technology Officer is responsible for delivering cutting-edge, mission-critical business technology solutions, and digital experiences to empower both EXIM customers and staff in achieving EXIM's strategic and business objectives. The team provides production support for all business applications to ensure a seamless customer experience.

Structured and Project Finance Division

- 5** The Structured and Project Finance Division originates, underwrites, negotiates, and structures limited recourse project financings and long-term corporate lending to creditworthy foreign borrowers. The financing supports sales of U.S.-manufactured capital equipment and services to commodities, the power sector, and the satellite and high technology sector.

Transportation

- 4** The Transportation Division is responsible for originating, underwriting, and structuring medium-term and long-term sovereign and asset-backed direct loan and loan guarantee financing of transportation equipment. EXIM's support includes exports of large civil aircraft, business aircraft, agricultural aircraft, helicopters, spare engines, and other products and services related to aircraft, as well as locomotives, rail cars, and other rail-related equipment.

Client Care & Unique Entity Identifier Assistance (UEI)

- 10** All firms seeking federal financial assistance (FFA) from the U.S. Government are required to obtain an active SAM.gov registration and Unique Entity Identifier number. All applicants for FFA from EXIM are impacted by this requirement, including new applicants and insurance policy renewals, while DUNS numbers remain a mandatory part of EXIM's application process because of the financial and credit information it provides. EXIM's UEI-Assistance Team looks forward to connecting with you during this annual conference to see how we can support your UEI needs and international business opportunities.





1 Development Bank of Southern Africa (DBSA)



The Development Bank of Southern Africa is one of the leading development financial institutions on the continent. Our primary purpose is delivering impactful development finance solutions that ignite transformative change in South Africa and on the rest of the African continent. Improving the quality of life of people in Africa is the fundamental focus of our development impact. We aim to bend the arc of history towards shared prosperity through multifaceted investments in sustainable infrastructure and human capacity.

Our product solutions span all phases of the infrastructure development value chain from infrastructure planning and project preparation, across a range of financing and non-financing investments to infrastructure implementation and delivery. Our primary areas of focus include Energy, ICT, Transport, Water and Sanitation. Our secondary area of focus are Education, Housing and Health.

18 International Trade Administration (ITA) / U.S. Commercial Service



ITA/U.S. Commercial Service is the export promotion arm of the U.S. Department of Commerce, with ITA serving as the U.S. government's lead export promotion agency. ITA strengthens the competitiveness of U.S. industry, promotes trade and investment, and ensures fair trade through the rigorous enforcement of trade laws and agreements. The Global Markets unit combines ITA's country and regional experts, a network of offices in more than 100 U.S. locations and 80 markets worldwide, and specific trade promotion programs. These programs provide U.S. firms with country-specific export promotion services and market access advocacy, while promoting the U.S. as an investment destination.

16 Manufacturing Extension Partnership (MEP) / National Institute of Standards and Technology



The National Institute of Standards and Technology's Hollings Manufacturing Extension Partnership (MEP) works with small and mid-sized U.S. manufacturers to help them create and retain jobs, increase profits, and save time and money. The nationwide network provides a variety of services, from product development, innovation strategies to process improvements, to green manufacturing. MEP field staff has technical experts serving as trusted business advisors, focused on solving manufacturers' challenges and identifying opportunities for growth.

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17 U.S. Bureau of Labor Statistics (BLS)



The International Price Program (IPP) of the U.S. Bureau of Labor Statistics produces Import and Export Price Indexes. The indexes measure the average change in prices over time for most import/export goods and selected services.

20 U.S. Trade and Development Agency (USTDA)



USTDA helps create U.S. jobs through the export of goods and services for priority infrastructure projects in emerging economies. USTDA links U.S. businesses to export opportunities by funding project preparation and partnership building activities that develop sustainable infrastructure and foster economic growth. USTDA achieves its mission by funding feasibility studies, technical assistance and pilot projects that integrate U.S. private sector innovation into infrastructure projects at critical early stages. The Agency also connects overseas projects with U.S. partners through its reverse trade missions, industry conferences, and expert workshops.

21 U.S. International Development Finance Corporation (DFC)



The U.S. International Development Finance Corporation (DFC), established in 2019 with bipartisan support under President Trump, is America's development finance institution. Partnering with the private sector, DFC advances U.S. foreign policy and strengthens national security by mobilizing private capital around the world. DFC invests across strategic sectors including critical minerals, modern infrastructure, and advanced technology — fostering economic development, supporting U.S. interests, and delivering returns to American taxpayers.

14 Bureau of Industry and Security (BIS)



BIS administers and enforces export controls on certain less sensitive military items and on certain dual-use items, which are items with chiefly commercial uses, but which could be used as arms or weapons or by terrorists or others who engage in illegal activities or human rights abuses. BIS accomplishes its mission by maintaining and strengthening effective export control mechanisms and treaty compliance systems and export control regimes. The Office of Exporter Services within BIS is the first line of contact for exporters and other trade professionals seeking information and assistance regarding export license requirements for commercial and certain military items.



Every day, the EY-Parthenon Government & Public Sector strategy consulting team solves the most complex challenges so the government can build a stronger country – for the people. We work with federal, state and local agencies and educational institutions to create better outcomes for the public they serve. We deliver results and change through high-performing teams, exceptional client service, and commitment to our people and communities.

Through the transformation of people, processes, information channels and infrastructure, the EY-Parthenon team creates strategies that enable the government to achieve its mission and interact in deep, purposeful ways with the public. We combine human-centered design practices with modern technologies such as the cloud, robotics and artificial intelligence, so that agencies can improve their operations and deliver measurable results.

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22 U.S. Department of Agriculture (USDA) - Export Credit Guarantee Programs



USDA's Foreign Agricultural Service administers trade finance programs for U.S. agricultural exporters. GSM-102 provides credit guarantees to encourage financing of commercial exports of U.S. agricultural products. The Facility Guarantee Program provides credit guarantees to facilitate the financing of manufactured goods and U.S. services to improve or establish agriculture-related facilities in emerging markets. Every fiscal year, USDA announces \$5.5 billion in available guarantees.

19 U.S. Small Business Administration (SBA)



Having trouble securing capital to meet your small business exporting needs? Use SBA international trade programs to cover short or long-term costs necessary to sell goods or services abroad. Loan proceeds can be used for working capital to finance foreign sales or for fixed assets, helping you better compete globally. Apply for lines of credit prior to finalizing an export sale or contract and adequate financing will be in place by the time you win your contract. SBA offers programs that provide lenders with up to a 90% guaranty on export loans.

13 U.S. Maritime Administration (MARAD)



MARAD supports the technical aspects of America's maritime transportation infrastructure -- like ships and shipping, port and vessel operations, national security, environment, and safety. We promote the use of waterborne transportation and ensure that its infrastructure integrates seamlessly with other methods of transportation. MARAD also maintains a fleet of cargo ships in reserve to provide surge sealift during war and national emergencies.

15 The Census Bureau



The Census Bureau's mission is to serve as the nation's leading provider of quality data about its people and economy. Our goal is to provide the best mix of timeliness, relevancy, quality and cost for the data we collect and services we provide.



NVBDC National

888-CERTIFIED

VETERAN BUSINESS MATCHMAKING CONFERENCE

Save the Date

October 29th & 30th, 2025

Location: Spartanburg, SC
Registration: Opening May 2025



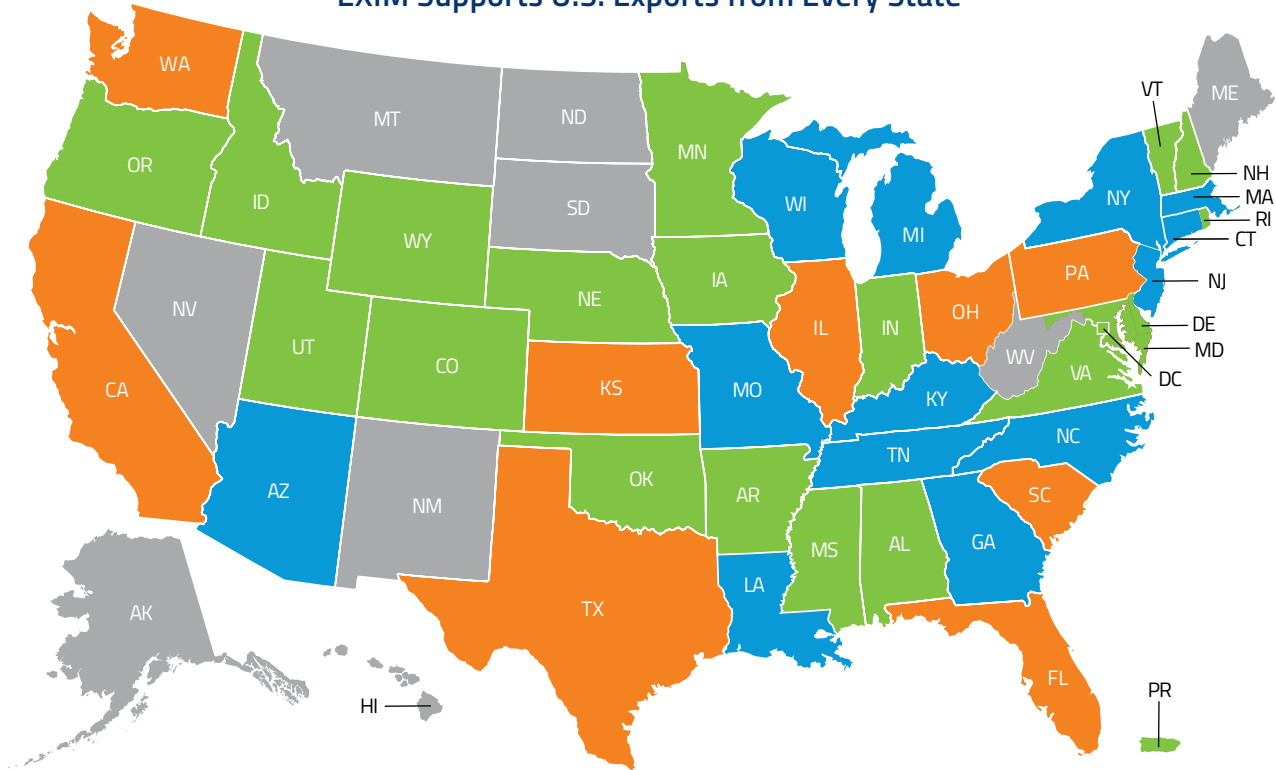
NVBDC.ORG

Join us for NVBDC's 2025 National Veteran Business Matchmaking Conference on October 29-30 in Spartanburg, SC! Connect with top corporations, attend breakout sessions, and explore new opportunities. Set-up your 1:1 meetings.

Got something to demo? Showcase your products and services at the Veteran Marketplace and get in front of key decision-makers. Register in May 2025! Scan the QR code for more information.



EXIM Supports U.S. Exports from Every State



10-YEAR PERIOD (OCTOBER 1, 2014 – SEPTEMBER 30, 2024)

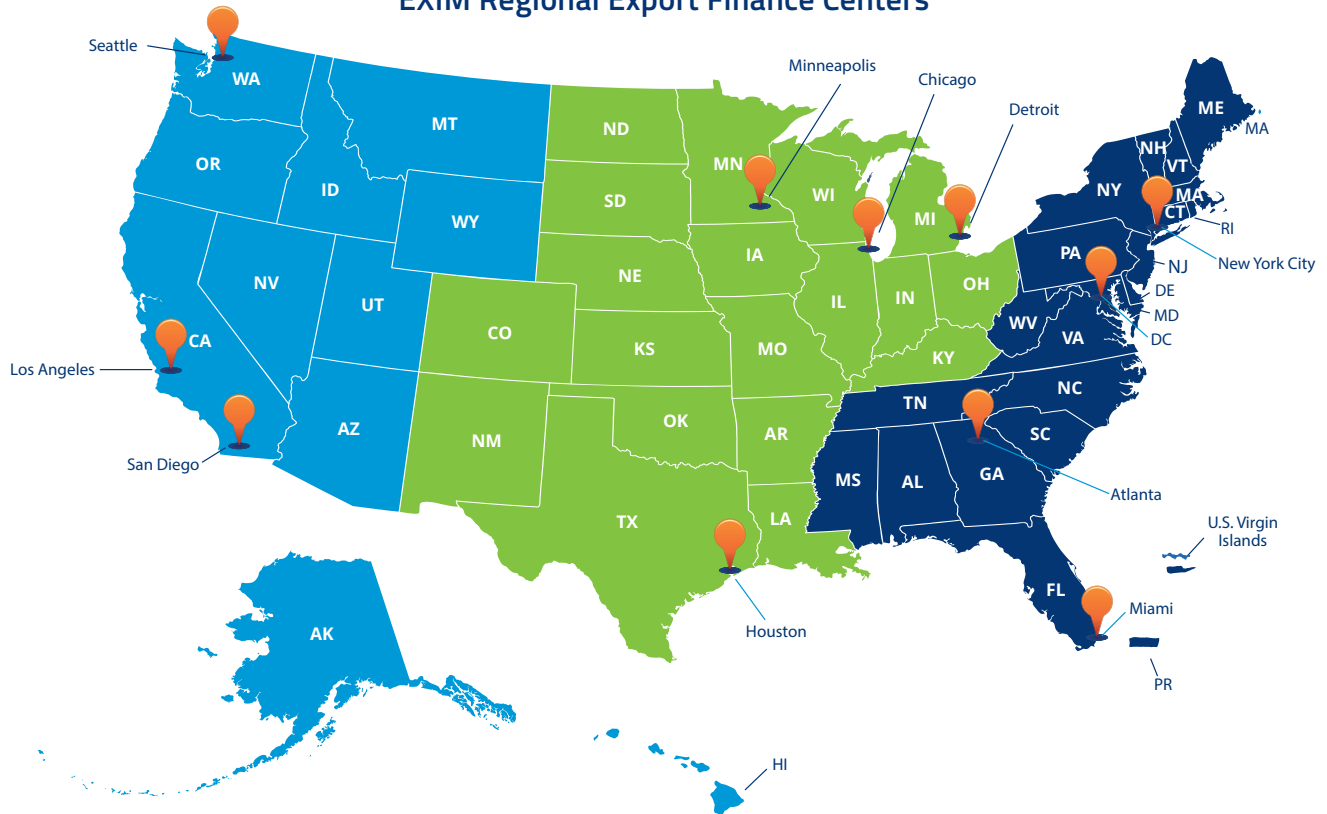
Estimated Value of EXIM-Assisted U.S. Exports by State*

More than \$5 billion		More than \$1 billion		More than \$100 million		More than \$10 million	
State	Total Exports	State	Total Exports	State	Total Exports	State	Total Exports
California	\$11.4 billion	Arizona	\$2.4 billion	Alabama	\$388.5 million	Hawaii	\$18.8 million
Florida	\$6.4 billion	Connecticut	\$1.2 billion	Arkansas	\$307.9 million	Maine	\$63.0 million
Illinois	\$5.9 billion	Georgia	\$3.2 billion	Colorado	\$320.1 million	Montana	\$79.9 million
Kansas	\$6.1 billion	Kentucky	\$1.0 billion	Delaware	\$984.5 million	Nevada	\$96.6 million
Ohio	\$5.1 billion	Louisiana	\$1.0 billion	Dist. of Columbia	\$154.8 million	New Mexico	\$50.3 million
Pennsylvania	\$7.3 billion	Massachusetts	\$1.9 billion	Idaho	\$112.6 million	North Dakota	\$52.7 million
South Carolina	\$6.4 billion	Michigan	\$2.4 billion	Indiana	\$774.3 million	South Dakota	\$10.8 million
Texas	\$13.2 billion	Missouri	\$1.1 billion	Iowa	\$270.4 million	West Virginia	\$12.1 million
Washington	\$24.1 billion	New Jersey	\$3.3 billion	Maryland	\$975.9 million		
		New York	\$4.0 billion	Minnesota	\$801.1 million		
		North Carolina	\$1.6 billion	Mississippi	\$345.5 million		
		Tennessee	\$1.6 billion	Nebraska	\$368.7 million		
		Wisconsin	\$1.2 billion	New Hampshire	\$149.9 million		
				Oklahoma	\$557.9 million		
				Oregon	\$778.8 million		
				Puerto Rico	\$166.8 million		
				Rhode Island	\$105.5 million		
				Utah	\$222.3 million		
				Vermont	\$351.1 million		
				Virginia	\$878.6 million		
				Wyoming	\$110.3 million		

*Export-value estimates are based on disbursements of EXIM financing.



EXIM Regional Export Finance Centers



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Seattle, WA 98121
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Central Region Offices

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Suite 707
Chicago, IL 60604

Detroit, MI
1025 S Campus Dr.
Building 47
West Waterford, MI 48328

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Mickey Leland Federal Building
1919 Smith Street
Suite 10087
Houston, TX 77002

Minneapolis, MN
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Suite 410
Minneapolis, MN 55401

Eastern Region Offices

Atlanta, GA
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Suite 1725
Atlanta, GA 30303

Miami, FL
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Suite 203
Miami, FL 33126

New York, NY
Ted Weiss Federal Building
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Washington, DC
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Washington DC 20571

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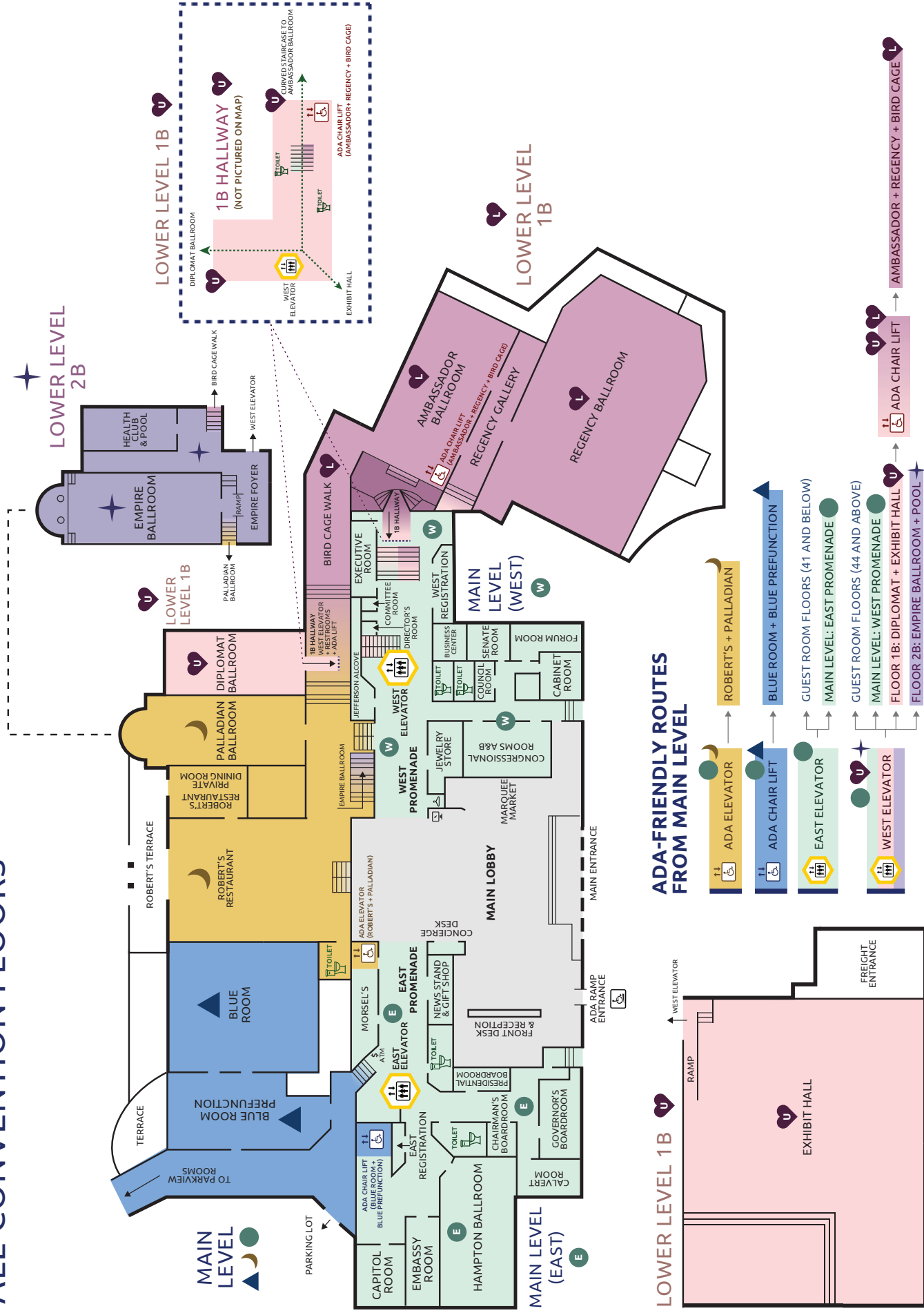
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Keeping America Strong

Empowering U.S. Businesses and Workers to Compete Globally